

WINK'S WORDS

NEWS & VIEWS ABOUT NUTS & BOLTS

The Power of Positive WINKing or The extra things we do to keep fastener customers happy!

Service to us at WINK means more than just getting your orders to you on time at competitive prices—although we're proud of our record in this respect. Service means putting that extra effort into finding ways to solve customer problems or to make their job a little easier. This is what we mean by "Positive WINKing".



We would be glad to put our "Positive WINKing" service to work for you. A Quotation Form has been included with this issue for your convenience.

**Just Call Fax or
Email Your Order:
We will be happy
to help you!**

Here are some examples of "Positive WINKing":

- We quote on blanket orders and hold our prices for a year.
- We inventory many items for various industries for our customers' convenience.
- We will have parts manufactured in economical quantities and ship on releases as our customers require.
- We will arrange to have your fasteners finished in a variety of ways including black oxide and plating by experts who understand the special processes involved in applying these finishes on stainless and other materials.
- We will polybag screws for hardware manufacturers to include with their kickplates, switchplates, etc. or for other industries that require this service.
- We will import fasteners to assure the most competitive pricing for customers who use sufficient quantities and can allow sufficient lead time.
- And to disprove the theory that fastener suppliers *need* to be in your back yard to provide the best service, we even export fasteners.
- We can supply you with metric as well as standard fasteners.
- We offer technical advice on fastener materials, specifications, etc.
- We can quote on made-to-print items as well as those difficult-to-find alloys: Alloy 20, Ferralium, Alloy C276, Aluminum.
- And last, but far from least, we are uncompromisingly quality conscious and geared to meet the most stringent requirements of customer Total Quality Management Systems. We were recently the recipient of an award from a major customer for our strict adherence to their quality control requirements.

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WINK 
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